



Consumer Installment Program Disclosures



Installment Promo Name: 0% for 36 Months (Tier A-B) YM 2019 & Newer [1.08% APR*]

*Example: On a purchase where the Amount Financed is \$7500.00, your Down Payment is \$0.00 with 36 monthly payments of \$211.81 each. Interest rate is 0% [ANNUAL PERCENTAGE RATE is 1.08% (E)].

Note: The above financing programs are offered by Sheffield Financial, a division of Truist Bank, Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1500.00; Maximum Amount Financed \$75,000.00. Other qualifications and restrictions may apply. An Origination Fee of \$125.00 will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 7/1/2023 and 9/30/2023. Offer subject to change without notice. ["E" means estimate]

Installment Promo Name: .99% for 48 Months (Tier A-B) YM 2019 & Newer [1.81% APR*]

*Example: On a purchase where the Amount Financed is \$7500.00, your Down Payment is \$0.00 with 48 monthly payments of \$162.09 each. Interest rate is 0% [ANNUAL PERCENTAGE RATE is 1.81% (E)].

Note: The above financing programs are offered by Sheffield Financial, a division of Truist Bank, Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1500.00; Maximum Amount Financed \$75,000.00. Other qualifications and restrictions may apply. An Origination Fee of \$125.00 will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 7/1/2023 and 9/30/2023. Offer subject to change without notice. ["E" means estimate]

Installment Promo Name: 1.99% for 48 Months (Tier A-C) YM 2019 & Newer [2.82% APR*]

*Example: On a purchase where the Amount Financed is \$7500.00, your Down Payment is \$0.00 with 48 monthly payments of \$165.40 each. Interest rate is 1.99% [ANNUAL PERCENTAGE RATE is 2.82% (E)].

Note: The above financing programs are offered by Sheffield Financial, a division of Truist Bank, Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1500.00; Maximum Amount Financed \$75,000.00. Other qualifications and restrictions may apply. An Origination Fee of \$125.00 will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 7/1/2023 and 9/30/2023. Offer subject to change without notice. ["E" means estimate]

Installment Promo Name: 3.99% for 60 Months (Tier A-C) YM 2018 & Newer [4.67% APR*]

*Example: On a purchase where the Amount Financed is \$7500.00, your Down Payment is \$0.00 with 60 monthly payments of \$140.40 each. Interest rate is 3.99% [ANNUAL PERCENTAGE RATE is 4.67% (E)].

Note: The above financing programs are offered by Sheffield Financial, a division of Truist Bank, Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1500.00; Maximum Amount Financed \$75,000.00. Other qualifications and restrictions may apply. An Origination Fee of \$125.00 will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 7/1/2023 and 9/30/2023. Offer subject to change without notice. ["E" means estimate]

Installment Promo Name: 7.99% for 48 Months (Tier A-C) YM 2018 & Newer [8.86% APR*]

*Example: On a purchase where the Amount Financed is \$7500.00, your Down Payment is \$0.00 with 48 monthly payments of \$186.13 each. Interest rate is 7.99% [ANNUAL PERCENTAGE RATE is 8.86% (E)].

Note: The above financing programs are offered by Sheffield Financial, a division of Truist Bank, Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 660. Minimum Amount Financed \$1500.00; Maximum Amount Financed \$75,000.00. Other qualifications and restrictions may apply. An Origination Fee of \$125.00 will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 7/1/2023 and 9/30/2023. Offer subject to change without notice. ["E" means estimate]

UCC filing fee may be charged. Approval, and any rates and terms provided, are based on credit worthiness. Other qualifications and restrictions may apply. Financing promotions void where prohibited.

Offer subject to change without notice. This flyer is informational material distributed only to dealers and for dealer use only, and is not for distribution to or viewing by consumers.

© 2023, Truist Bank. All rights reserved. Dealer Incentives are subject to Dealer satisfying all eligibility requirements, including but not limited to, compliance with all Sheffield Financial Dealer Standards. Any Dealer Incentives are applied as a credit towards Dealer's funding proceeds. Dealer's representations or actions to any third party regarding the Dealer Incentives are the sole responsibility of Dealer. Sheffield Financial is a division of Truist Bank, Member FDIC. © 2023 Truist Financial Corporation. Sheffield Financial, Truist and the Sheffield Financial logo are service marks of Truist Financial Corporation.