

Dealer Use Only | Effective Dates: 3/15/2025 - 4/15/2025

New E-Z-GO and Cushman Promotional Offers							
Loan Term	Tier A	Tier B Tier C		Model Year	Customer Loan Origination Fee	Min. Amt. Financed	Dealer Fee
48 Months		0%		2023-2024	\$125	\$1,500	0.00%
36 Months		0%			\$125	\$1,500	5.50%
36 Months		2.99%		2019			3.88%
48 Months		3.99%		∧ Newer			3.87%
60 Months		4.99%					4.24%

Promotional Offer Advance Structure						
up to 125% MSRP or up to 125% MFG Invoice	+	up to 100% MSRP of Dealer Installed Bolt-Ons				

Standard Rates | Effective Date: 3/15/2025

NEW & USED STANDARD RATE PROGRAMS									
Loan Term	Tier A	Tier B	Tier C	Tier D	Tier E	Model Year	Customer Loan Origination Fee	Min. Amt. Financed	Dealer Fee
48 Months	8.74%	9.74%	12.74%	13.74%	14.74%	2013 and Higher	¢10F	61 F 0 0	ćo
60 Months	9.74%	10.74%	13.74%	14.74%	15.74%	2019 and Higher	\$125 \$1,500		\$0

\$100 Dealer Incentive for Loan Amounts \$5,000 - \$11,999 I \$200 Dealer Incentive for Loan Amounts \$12,000 and Above Tiers A-C ONLY

New and Used Standard Rate Advance Structure				
% of MSRP	up to 125%			

General Requirements:

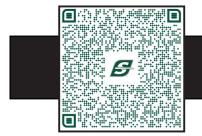
• Minimum Loan Amount \$1,500, unless noted otherwise I Maximum Loan Amount: \$75,000, unless noted otherwise

• Interest begins immediately unless noted otherwise I First payment due 35 days from date of closing unless noted otherwise

• Advance up to 125% MSRP

• * Dealer incentive paid at funding. Dealer incentive qualifies for Tiers A-C Only. Incentive paid per loan, not per unit. Dealer incentive paid will be charged back in the event the loan is paid in full within the first six months or charged-off with fewer than 6 payments made

• Standard rates subject to change at Sheffield's sole option



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UCC filing fee may be charged. Approval, and any rates and terms provided, are based on credit worthiness. Other qualifications and restrictions may apply. Financing promotions void where prohibited. Offer subject to change without notice. This flyer is informational material distributed only to dealers and for dealer use only, and is not for distribution to or viewing by consumers. © 2025, Truist Bank. All rights reserved. Dealer Incentives are subject to Dealer satisfying all eligibility requirements, including but not limited to, compliance with all Sheffield Financial Dealer Standards. Any Dealer Incentives are applied as a credit towards Dealer's funding proceeds. Dealer's representations or actions to any third party regarding the Dealer Incentives are the sole responsibility of Dealer. Sheffield Financial is a division of Truist Bank, Member FDIC. © 2025 Truist Financial Corporation. Sheffield Financial, Truist and the Sheffield Financial logo are service marks of Truist Financial Corporation.

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